

# FORT PITT DIVIDEND APPRECIATION STRATEGY

A CONCENTRATED STOCK PORTFOLIO FOCUSED ON HIGH CURRENT INCOME

3/31/2025

Target Yield: 3%

Inception Date: 6/30/21

**%** Assets in Top 10 Holdings: 49%

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Ticker	Description	%
HSY	Hershey CO	5.72%
MRK	Merck	5.72%
CNH	CNH Industrial	5.27%
APO	Apollo Global Mgmnt	5.05%
	Gaming & Leisure	
GLPI	Properties	5.04%
DOW	Dow, Inc	4.90%
ARCC	Ares Capital	4.70%
ABT	Abbot Labs	4.41%
AVGO	Broadcom	4.27%
RTX	Raytheon	4.27%

#### Sector Allocation:

Financial Services	20%
Healthcare	18%
Industrials	16%
Consumer Cyclical	9%
Real Estate	9%
Consumer Defensive	9%
Technology	7%
Energy	7%
Basic Materials	5%

### **OBJECTIVE**

Fort Pitt Capital Group's Dividend Appreciation Strategy seeks to realize the combination of a high level of current income and long-term capital appreciation.

**It focuses on** high-quality US companies with operationally sound business models and favorable long-term fundamental characteristics that have established a long track record of paying sustainable dividends.

The Dividend Appreciation Strategy invests primarily in large cap stocks but may invest in companies across all market capitalizations. The strategy's primary focus is on common stocks.

**It may also include** selective exposure to other income-oriented asset classes such as:

- Bonds
- Preferred stocks
- Convertible securities





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### **INVESTMENT PROCESS**

#### **Database Screen**

- Screen 5000 companies using proprietary criteria
- Look for quality organizations selling at discounted prices

## Fundamental Research

- Analyze financial statements
- Listen to quarterly conference calls
- Model financial statements

#### **Top-Down Research**

- Distinguish long-term themes
- Analyze economic data
  Identify trends in
- demographics, technology, public policy, economics, and politics

#### Qualitative Due <u>Diligence</u>

- Meet with management
- \* Attend conferences
- \* Talk to clients, suppliers, industry peers
- \* Analyze regulatory filings

The Fort Pitt Capital Dividend Appreciation
Strategy applies a value conscious investment
philosophy and sound time-tested process. We
seek to buy well run businesses at stable prices
and hold them for at least five years. We
generally invest in companies with a stable or
growing Return on Equity (ROE). We believe that
even the best businesses can sell at a price that
make them a bad investment, so we wait, if
necessary, until we can buy it at the right price.
The strategy is designed to preserve capital in
down markets while participating in rising
markets to maximize growth and income.

Portfolio Managers:





WELL-DEFINED SELL DISCIPLINE

Reaches maximum weight, a portion sold to reduce individual company risk

Material degradation of company and/or industry fundamentals



Acknowledge our thesis is not supported

Fort Pitt Capital Group is an investment management firm that provides financial advice to individuals and institutions. More about us:

- A large firm's breadth and depth, but with a boutique's feel.
- Exceptional client service with a holistic approach to financial advising
- In-house investment decisions using a fiduciary approach
- Retirement Plan clients range from start-ups to over \$100 million



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